

Meet the QTEC Team

Rick Randall

Business Development Manager



How and when did you first commence work with QTEC?

I was the WA distributor and installer for Qtec from 2005 – 2015. I have the utmost respect for the history of the Brand and the quality it represents.

Tell us about your industry and background?

I have worked in the Fire Protection Industry for 42 years and Fire Suppression for 20, working with Chubb, Wormald and other businesses. I have multiple skills across all aspects of Fire Protection. Starting my own business was a turning point. As Managing Director of All Systems Fire Protection for 12 years, I supplied and installed what I considered was and is the best in the market, Qtec systems.

What is your current role and deliverables?

I am West Coast BDM. Building and cementing a strong Qtec client base by supporting current clients

with knowledge and compliance and building new client relationships.

What do you enjoy about your role, and what is the most challenging part of your role?

Getting out there again and promoting a product I believe in. Influencing buying decisions in a competitive market.

What do you enjoy doing in your spare time?

I like to go fishing, watching Collingwood win, and anything to do with boats.

If you were down to your last \$10, what would you spend it on?

I will not let that happen.